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TAGS: EGEN, PFOR, ASEAN, RP
SUBJECT: ASEAN COMMITTEE ON INDUSTRY MEETING IN MANILA APRIL
26-30.

REF: MANILA 4112

1. SUMMARY: IN ACCORDANCE WITH THE AGREEMENT OF THE ASED ECONOMIC MINISTERIAL MEETING AT KUALA LUMPUR, THE COMMITTEE ON INDUSTRY MET FOR THE FIRST TIME IN MANILA APRIL 26-30 TO EXAMINE THE FEASIBILITY OF IMMEDIATELY ESTABLISHING THE FIVE ASEAN PROJECTS ON UREA (TWO PLANTS), SUPERPHOSPHATES, DIESEL ENGINES, AND SODA ASH. THE COMMITTEE DISCOVERED THAT MUCH REMAINS TO BE DONE, AND EACH DELEGATION HAS INDICATED THE NEED FOR DETAILED FEASIBILITY STUDIES BEFORE PROCEEDING FURTHER. REQUESTS FOR PREFERENTIAL TRADE ARRANGEMENTS HAVE BEEN REFERRED TO THE COMMITTEE ON TRADE. IN THE MEANTIME, GUIDELINES FOR ESTABLISHING THE PROJECTS HAVE BEEN DRAWN UP FOR CONSIDERATION BY THE ASEAN ECONOMIC MINISTERS LIMITED OFFICIAL USE

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IN JUNE IN MANILA. END SUMMARY.

- 2. THE FIRST MEETING OF THE ASEAN COMMITTEE OF INDUSTRY MET IN MANILA ON APRIL 26 TO 30 TO EXAMINE THE FEASIBILITY OF IMMEDIATELY ESTABLISHING THE FIVE ASEAN PROJECTS--A UREA PLANT EACH IN INDONESIA AND MALAYSIA, SUPERPHOSPHATES IN THE PHILIPPINES, DIESEL ENGINES IN SINGAPORE, AND SODA ASH IN THAILAND. THE COMMITTEE ON INDUSTRY WAS ESTABLISHED PURSUANT TO A DECISION OF THE ASEAN ECONOMIC MINISTERIAL MEETING IN KUALA LUMPUR LAST MARCH (REFTEL).
- 3. THE RESPECTIVE DELEGATIONS WERE HEADED BY ACHMAD SLAMET, SECRETARY GENERAL OF THE INDONESIAN DEPARTMENT OF INDUSTRY; NASRUDDIN BIN MOHAMED, SECRETARY GENERAL OF THE MALAYSIAN MINISTRY OF TRADE AND INDUSTRY; NGIAM TONG DOW, CHAIRMAN OF THE ECONOMIC DEVELOPMENT BOARD OF SINGAPORE AND PERMANENT SECRETARY OF THE DEVELOPMENT DIVISION OF THE DEPARTMENT OF FINANCE; SOMPORU PUNYAGUPTA, SECRETARY GENERAL OF THE THAI BOARD OF INVESTMENT; AND VINCENTE T. PATERNO, PHILIPPINE SECRETARY OF INDUSTRY AND CHAIRMAN OF THE BOARD OF INVESTMENT. PATERNO AND NASRUDDIN WERE TWECTED CHAIRMAN AND VICE CHAIRMAN OF THE MEETING, RESPECTIVELY.
- 4. EACH DELEGATION PRESENTED DATA ON PAST AND PROJECTED IMPORT REQUIREMENTS AND ON EXISTING OR PLANNED CAPACITY FOR ITS PROJECT. EACH ALSO DESCRIBED THE REQUIREMENTS FOR RAW MATERIALS, PRODUCTION PROCESS AND PRODUCT SPECIFICATIONS, CAPITAL, AND MARKETING. THE ENSUING DISCUSSIONS RESULTED IN DEFINING ASPECTS OF EACH INDIVIDUAL PROJECT REQUIRING FURTHER DETAILED INVESTIGATION. ALL DELEGATIONS INDICATED THEIR INTENTION TO COMMISSION DETAILED FEASIBILITY STUDIES ON THEIR PROJECTS WHICH WILL BE SUBMITTED TO THE COMMITTEE FOR REVIEW AND EVALUATION.
- 5. EACH DELEGATION ALSO PRESENTED ITS REQUESTS FOR PREFERENTIAL TRADING ARRANGEMENTS FOR THE PRODUCTS OF ITS ASEAN PROJECT. MOST REQUESTS CONTAINED A PROVISION FOR LONG TERM CONTRACTS. THESE REQUESTS WILL BE CONSIDERED BY THE COMMITTEE ON TRADE WHICH IS EXPECTED LIMITED OFFICIAL USE.

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TO MEET SOMETIME IN MAY IN SINGAPORE.

6. GUIDELINES FOR THE ESTABLISHMENT OF THE PRODUCTS WERE ALSO DISCUSSED, AND DRAFT PROPOSALS WILL BE SUBMITTED TO THE ASEAN ECONOMIC MINISTERS MEETING IN JUNE IN MANILA. GUIDELINES WILL TOUCH ON AREAS SUCH AS DISTRIBUTION OF EQUITY AMONG ASEAN COUNTRIES, RELATIONSHIP OF THE ASEAN PROJECT WITH NATIONAL PROJECTS PRODUCING THE SAME OR

SIMILAR PRODUCTS, PROJECT FINANCING, MANAGEMENT, PRODUCT PRICING, ETC. FYI. PATERNO DECLINED TO BE DRAWN OIZ ON DETAILS BUT REGARDING EQUITY, HELD OUT POSSIBILITY OF NON-ASEAN PARTICIPATION (PRESUMABLY BY MULTINATIONALS).

7. THE COMMITTEE DID NOT HAVE TIME TO CONSIDER OTHER PROPOSED PROJECTS SUCH AS NEWSPRINT, POTASH, METALWORKING AND MACHINE TOOLS, "FISHERIES", ELECTROLYTIC TIN PLATING, HEAVY DUTY RUBBER TIRES, OR ELECTRONIC COMPONENTS. ITS CONSULTATIONS ON NATIONAL PROGRAMS ON PETROCHEMICALS AND INTEGRATED STEEL INDUSTRIES WERE LIMITED TO THE IDENTIFICATION OF THE ASEAN COUNCIL FOR PETROLEUM (ASCOPE) AND THE ASEAN STEEL CLUB AS THE APPROPRIATE FORA FOR THE EXCHANGE OF INFORMATION, FOLLOWING WHICH POSSIBILITIES FOR COORDINATION COULD BE DISCUSSED AT A FUTURE MEETING OF THE COMMITTEE.

8. REPRESENTATIVES OF THE PRIVATE SECTOR APPEARED BEFORE THE MEETING AND EMPHASIZED THE DESIRE OF THE PRIVATE SECTOR TO WORK WITH THE COMMITTEE ON INDUSTRY. THE COMMITTEE ON INDUSTRY DECIDED TO USE THE ASEAN CHAMBER OF COMMERCE AND INDUSTRY (ASEAN-CCI) TO MAINTAIN LIAISON. IN THE MEANTIME, A JOINT PHILIPPINE/INDONESIAN GROUP OF BUSINESSMEN IS VISITING OTHER NATIONAL CHAMBERS TO DISCUSS ASEAN INDUSTRIAL COOPERATION. THE GROUP INCLUDES RAMON DEL ROSARIO OF THE PHILIPPINE CHAMBER OF COMMERCE AND DR. AZIS SALEH AND HADJI S. TOPOBROTO OF THE INDONESIAN CHAMBER OF COMMERCE AND INDUSTRY.

9. COMMENT. THE MEETING OF THE COMMITTEE ON INDUSTRY IS ANOTHER STEP IN ASEAN CONSIDERATION OF THE AGREED PROJECTS, BUT THE TENOR OF DISCUSSIONS SEEM TO INDICATE THATTHE PROBLEMS ARE DIFFICULT. IN ADDITION, THE LIMITED OFFICIAL USE

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CAPITAL REQUIRED WILL BE RATHER LARGE; PATERNO HAS PUBLICLY ESTIMATED A TOTAL OF \$700 TO \$800 MILLION FOR THE FIVE PROJECTS. ALTHOUGH LIP SERVICE WAS PAID TO THE PRIVATE SECTOR, THE PROJECTS SEEM PREDESTINED TO BECOME PUBLIC OR STATE ENTERPRISES. THE POSSIBILITY OF MULTINATIONAL PARTICIPATION HAS BEEN HELD OUT, HOWEVER, AND INDEED THERE HAS BEEN TALK ABOUT ASEAN APPROACHING ADB FOR FINANCING. IN ANY CASE, THE ROAD AHEAD SEEMS

ROCKY BUT THE PARTICIPANTS REMAIN ENTUSIASTIC, AND THE PHILIPPINES MAINTAINED ITS LEADERSHIP BY SECURING AGREE-

MENTS TO HOLD THE NEXT MEETING OF THE COMMITTEE IN MANILA, DATE UNSPECIFIED AS YET. SULLIVAN

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